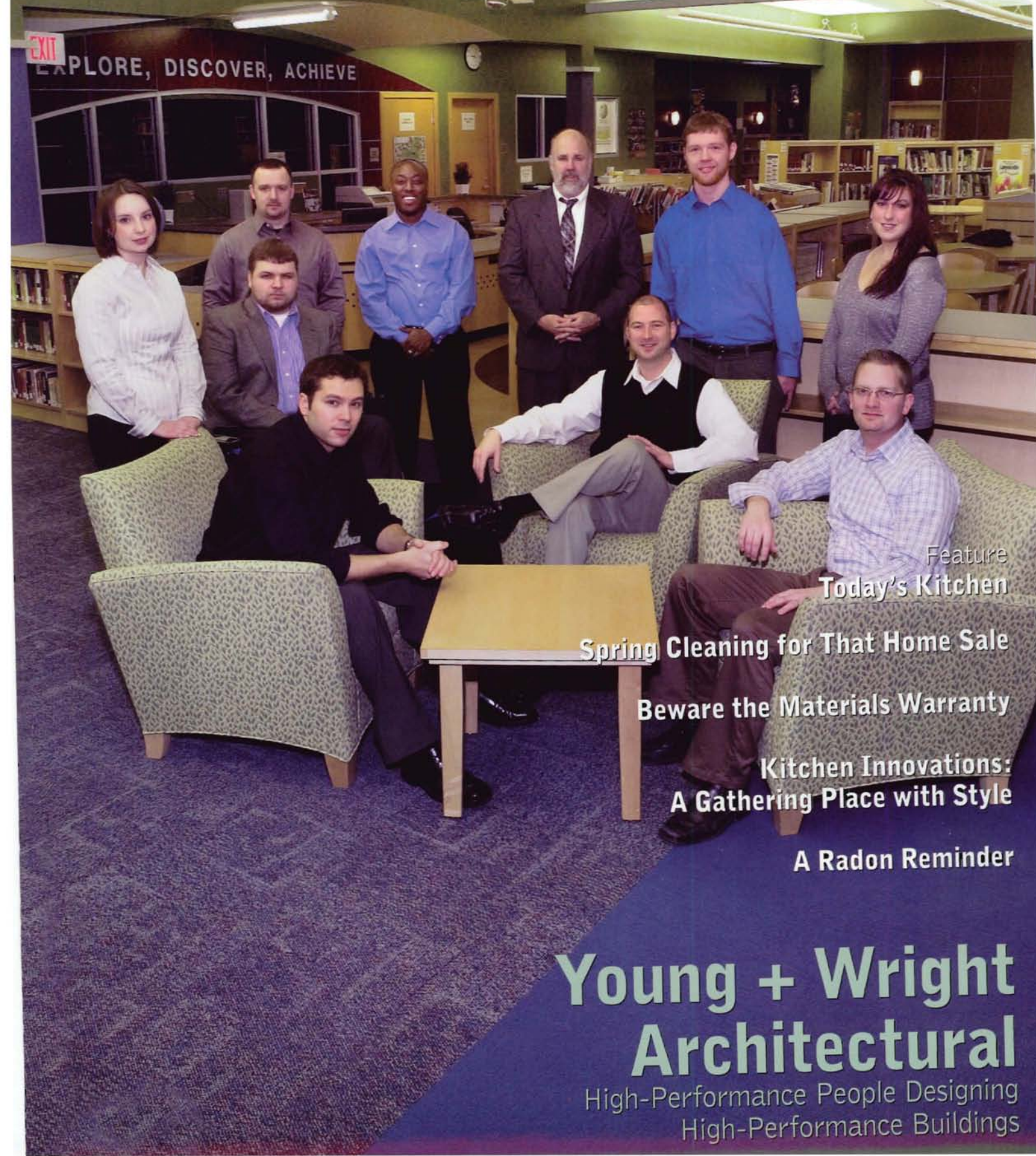


# Builder/Architect



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Today's Kitchen

Spring Cleaning for That Home Sale

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Kitchen Innovations:  
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## Young + Wright Architectural

High-Performance People Designing  
High-Performance Buildings

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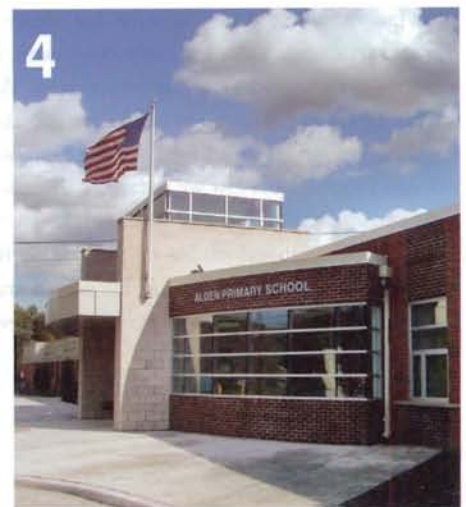
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ON THE COVER  
Young + Wright Architectural



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Publisher: Jim Zak

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SUNSHINE MEDIA

Builder/Architect is published by Sunshine Media, Inc., 8283 N. Hayden Rd., Ste 220, Scottsdale, AZ 85258

Phone (480) 522-2900 | sunshinemedia.com

Subscription rates: \$36.00 per year; \$62.00 two years; \$3.50 single copy.

Advertising rates on request. Bulk third class mail paid in Tucson, AZ.

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# Young + Wright Architectural

## High-Performance People Designing High-Performance Buildings



A proven process, a high-performance team, a policy of 100% customer retention: These are the principles that have allowed Young + Wright Architectural to double its workload for each of the last three years. With a backlog of new projects for 2007 that is equal to the work completed last year, this team of high-performance architects is poised to continue to grow for years to come. These principles are a way of life that the partners Jerry D. Young, AIA, LEED AP, and Shawn Wright, AIA, live every day, always trying to take their values to the next level.

### A HIGH-PERFORMANCE TEAM

“The greatest assets we have go home at 5:00,” said Jerry. “Our people make this company what it is.” Working with and training a high-performance staff is what Young and Wright believe differentiates them from other architectural firms.

Jerry Young and Shawn Wright worked together for seven years in a large engineering/architectural firm of over 1,000 employees before starting their own company. During that time it became clear that the quality of the people on a team determined both the success of the project and the overall happiness of the customer. So when they opened their doors, they made it a policy that quickly became a part of their company logo: high-performance people. A strong focus is placed on meeting the needs and the wants of each client who they work with, from listening to client needs to producing quality designs and documents. Every person provides a value to the firm. It means going beyond doing a good job and continuing to find ways to make it better. Jerry and Shawn explain this philosophy to every person who walks through their doors — and it’s working.

### A PROVEN PROCESS

At Young + Wright Architectural, process is a key ingredient. A step-by-step process is developed to ensure the quality and consistency of all repetitive tasks. “Our customers are looking for the prompt delivery of a quality product,” said Shawn. “Our processes help us take the guess work out of our projects and allow us to focus on the things that are important to our clients: quality documents that make for fewer changes and more competitive bids that can save money and time for customers.”

### CUSTOMER RETENTION

Young + Wright Architectural’s overall goal of 100% customer retention is a benchmark upon which the company’s overall success is graded. By exceeding their clients’ expectations, not their budgets, Young + Wright continues to deliver projects that enhance the community while meeting the needs of their users.

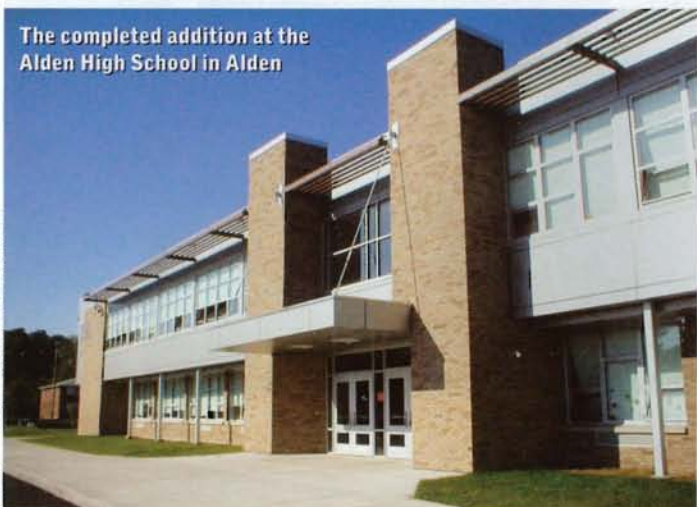
### RESIDENTIAL

The residential design group at Young + Wright Architectural

A rendering of the Lorian Townhouses in Telluride, CO, currently under construction.



The completed addition at the Alden High School in Alden





A favorite place to read and congregate in the newly renovated library at Alden High School.

homeowners just need a little help seeing it. Working with individuals on what could be the biggest architectural project they ever take on is an exciting part of the job," said Adam.

### DESIGN-BUILD

Shawn has been refining the process of design-build to allow the firm to take their projects right through construction. "Our clients have enjoyed working with us so much during the design of their homes that they requested that we follow the project through to completion," said Shawn. "If it helps the homeowners get what they want and they enjoy the construction as much as they did the design phase, then we will pursue it."

### HOSPITALITY

In recent years, Young + Wright has dramatically expanded its hospitality work and to date have completed plans that include a Staybridge Hotel in Lancaster, a Comfort Suites in New Jersey and a Best Western Hotel in Penn Yan that has won acclaims from its branding company. The firm is

is managed by Adam Perrino, AAIA, who has been with Jerry and Shawn for the past eight years. Adam has a passion for residential work that prompted the team to take on a variety of new houses, renovations, additions and interiors projects. This portion of the firm's portfolio grew from a handful of projects to a diverse array of finished products that have drawn interest from homeowners who found out that they have more options than they thought. "Many homes have great potential, and the

**I** think that Young + Wright's work and coordination on issues related to the State Education Department's rules and regulations, as well as the follow-up with staff members from the Facilities Planning Office in Albany, have made a huge difference for several aspects of our projects.

— Donald Raw, Jr., School District Superintendent

**Left:** The view from a new drop-off area canopy near the bus loop.

**Middle:** The bright and airy library renovation at Alden High School with clear views throughout.

**Right:** The entrance and office space of the Alden Primary School.



PHOTOS © YOUNG + WRIGHT ARCHITECTURAL



working on designs for a Comfort Inn and Suites, a Best Western and a boutique hotel in Western New York.

Doug Vandstrom, President of Eastern Hospitality Advisors said, "We have worked with Young + Wright Architectural on several projects and have always been impressed with both the quality of the firm's work and how quickly it gets done."

### THE LARKIN DISTRICT

Young + Wright Architectural has been involved in the design and development of two new multistory office buildings for Cityview Properties in a redevelopment area soon to be known as the Larkin District. Cityview is responsible for the dramatically restored 10-story Larkin at Exchange Building. They have established a reputation of rebuilding and restoring the architectural fabric of Buffalo and are now seeking to enhance this urban neighborhood, known for its livability, convenience and character. With the construction of these two office buildings, the Larkin District will become a new chapter in the rebirth of this area and reinforce and enhance this historic neighborhood of innovation.

"Located just east of the central core of Buffalo, the historic Larkin District is a prime business and residential downtown location," said Donna Kostrzewski of Cityview Properties. "The Larkin District lies immediately east of Interstate 190, with the nearby Smith Street exit providing ready access to the rest of the city, the airport, Niagara Falls and Canada. Young + Wright Architectural shares our vision in designing space that will attract commercial office tenants to the district with their large floor plates, efficient layouts, comfortable and economic state-of-the-art engineering and design."

### SCHOOLS

Although Young + Wright has focused its efforts in a number of diverse markets, schools have been Jerry's focus since he started in the business 25 years ago. Like his father who spent 10 years on the Lancaster School Board, Jerry spent five years on a school board while living outside of Syracuse. With a mother who taught for 25 years and a number of aunts teaching in the public school system, you could say that the academic market was a family business.

Young + Wright has completed projects for a number of local school districts but none with as many projects as the Alden Central School District. Shawn has managed five projects for the Alden Central School District over the last six years, with projects totaling

**Top:** Before and after photos of CARE Program projects for Buffalo Economic Renaissance Corporation.

**Middle:** An interior view from the Spring Creek Health Club

**Bottom:** An elevation study for the adaptive reuse of the abandoned Robinson Knife factory in Springville, NY, currently known as the ROHD Building.



PHOTOS © YOUNG + WRIGHT ARCHITECTURAL

over \$22 million in additions, renovations and site improvements.

The most recent project was the expansion and renovation to the Alden High School Library. This bright and lively space with cutting-edge technology upgrades was featured in *School Library Journal* magazine in an article about the influence of teen spirit on new library designs.

Donald Raw, Jr., School District Superintendent, said, "I think that Young + Wright's work and coordination on issues related to the State Education Department's rules and regulations, as well as the follow-up with staff members from the Facilities Planning Office in Albany, have made a huge difference for several aspects of our projects. They have worked hard to maximize the state aid for our district, and it has proven beneficial for being able to get other things done that will last into the future for our schools."

Superintendent Bruce Inglis of the Cleveland Hill School District said, "Our district has had experience with large architectural firms, as well as smaller firms, such as Young + Wright, and we certainly have been very pleased with Young + Wright's services, commitment, follow-through and the ability to get the job done."

The firm is also providing designs for the Buffalo Public Schools project at Hillery Park Elementary and assisting various other public and private schools in determining their future project needs.

### MUNICIPAL WORK

Young + Wright is entering into the third phase of work with the Buffalo Economic Renaissance Corporation (BERC) on its commercial area revitalization effort (CARE). This program is designed to rehabilitate and renovate retail and commercial properties in some of Buffalo's older neighborhoods. The program provides both grants and matching loans to improve the facades in these targeted neighborhoods, providing new paint, signage and awnings.

Another important client type for Young + Wright Architectural is the Municipal Housing Authority for which the firm is in the construction administration phase of a project. It has just been awarded a \$3 million residential rehabilitation project for 10 additional housing projects in the city. The firm's reputation has also resulted in a contract award for the modernization of the Arthur Albright Courts for the Tonawanda Housing Authority. "The work that we do for



Entrance to the Best Western in Penn Yan

municipalities is not high-end design work, but when done right, it can improve the quality of both the neighborhoods it occupies and the individual dwelling units," said Jerry.

### COMMERCIAL PROJECTS

Young + Wright has been providing design services for commercial projects from the firm's inception, working with many local developers, including LBM Construction, Developers Diversified

**Y**oung + Wright Architectural shares our vision in designing space that will attract commercial office tenants to the district with their large floor plates, efficient layouts, comfortable and economic state-of-the-art engineering and design.

— Donna Kostrzewski of Cityview Properties

Rendering for the future Millrace Commons, view from Exchange Street in Buffalo





We have worked with Young + Wright Architectural on several projects and have always been impressed with both the quality of the firm's work and how quickly it gets done.

— Doug Vandstrom, President of Eastern Hospitality Advisors

Club, a restaurant and offices. The health club offers programs for men, women and children of all ages and is one of the largest facilities of its type in the area. The challenge for Young + Wright was converting the former factory to a first-class athletic facility while maintaining some of the character of the former manufacturing facility; and according to the owners, it's working.

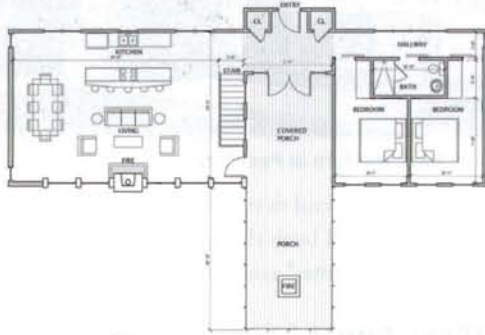
### PROVEN TRACK RECORD

Young + Wright Architectural is a small firm that delivers big results. Its proven track record, innovative designs and customer accolades have shown the firm to be a strong force in the Western New York architectural arena. The high-performance team and commitment to quality make Young + Wright the right choice.

For more information, contact Young + Wright Architectural at the Larkin Building, 726 Exchange Street, Suite #612, Buffalo, NY 14210-1433; phone: (716) 842-1800; e-mail: [jerryyoung@youngarch.com](mailto:jerryyoung@youngarch.com) or [shawnwright@youngarch.com](mailto:shawnwright@youngarch.com); Web: [www.youngarch.com](http://www.youngarch.com). ■



Top: A new residence exterior design in Hamburg, NY.  
Bottom: Color elevation of a new residence design.



Top: A residence on Honeoye Lake  
Middle: A hillside vacation home in Ellicottville  
Bottom: An interior design in Buffalo, NY.

Realty, DDDG Development and Patrick Development. These clients hire Young + Wright for speed and document quality that saves the developers valuable time and money.

Another notable development is the ROHD Building (former Robinson Knife) in Springville. Working with RJR Engineering and the building owners, Young + Wright has provided services to assist in the adaptive reuse of this three-story factory building that now houses the Kay Duffy Dance Studio, the Spring Creek Health

